CASEBASIX

CHECKLIST #1: SWITCHING TO CONSULTING DECISION MAKING

Career in Consulting Checklist for Experienced Hires

Turn your industry expertise into a consulting career

1 Consulting Job

- [ ] Understand what consultants at your level actually do
- [ ] Decide generalist track versus expert track
- [ ] Map your experience to firm titles (Consultant, Manager, Expert)
- [ ] Try consulting cases [Try here]
- [ ] Test your interest in business [Try here]
- [ ] Test comfort with speed and ambiguity
- [ ] Evaluate lifestyle, travel and hours against family commitments

2 Consulting Industry

- [ ] Compare strategy, operations and specialist firms
- [ ] Compare generalist versus industry or functional practices
- [ ] Compare consulting against staying in industry
- [ ] Understand expected working hours
- [ ] Check visa (H1-B, TN, etc) requirements if relocating
- [ ] Check special visa (O-1) requirements
- [ ] Check if your industry expertise is in demand

3 Entering options

- [ ] MBA vs EH route [MBA is not required to enter consulting, including MBBs]

4 Salary, Benefits & Exit Financials

- [ ] Understand base salary at your entry level
- [ ] Understand signing and performance bonuses
- [ ] Compare against your current total compensation
- [ ] Account for unvested equity and bonus you would forfeit
- [ ] Review healthcare, retirement and other benefits
- [ ] Review exit options and future earnings

5 Next Step

- [ ] Review Application Pack (Resume, Cover Letter) Checklist [Click here]

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